AS FILED WITH THE SECURITIES AND EXCHANGE COMMISSION ON JUNE 30, 1999 REGISTRATION NO. 333-

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SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM S-8 REGISTRATION STATEMENT UNDER THE SECURITIES ACT OF 1933

WATSCO, INC.

\_\_\_\_\_\_ (Exact Name of Registrant as Specified in Its Charter)

(State or Other Jurisdiction Of Incorporation)

FLORIDA

(IRS Employer Identification No.)

59-0778222

2665 SOUTH BAYSHORE DRIVE, SUITE 901 COCONUT GROVE, FLORIDA 33133

\_\_\_\_\_ (Address of Principal Executive Offices)

WATSCO, INC. AMENDED AND RESTATED 1991 STOCK OPTION PLAN \_\_\_\_\_

(Full Title of the Plan)

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BARRY S. LOGAN VICE PRESIDENT AND SECRETARY WATSCO, INC. 2665 SOUTH BAYSHORE DRIVE, SUITE 901 COCONUT GROVE, FL 33133 (305) 714-4100

(Name, Address, and Telephone Number, Including Area Code, of Agent for Service)

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Copy to: REBECCA R. ORAND, ESQ. GREENBERG TRAURIG, P.A. 1221 BRICKELL AVENUE MIAMI, FLORIDA 33131 (305) 579-0557

### CALCULATION OF REGISTRATION FEE

TITLE OF SECURITIES TO BE REGISTERED	AMOUNT TO BE REGISTERED	PROPOSED MAXIMUM OFFERING PRICE PER SHARE(1)	PROPOSED MAXIMUM AGGREGATE OFFERING PRICE	AMOUNT OF REGISTRATION FEE
Common Stock, par value \$.50 per share (the "Common Stock")	3,661,875 shares	\$9.722-\$23.167(1)	\$59,757,681(1)	\$16,613(1)
Class B Common Stock, par value \$.50 per share (the Class B "Common Stock")	3,661,875 shares	\$7.33-\$16.00(2)	\$56,862,326(2)	\$15,808(2)

- (1) Estimated solely for the purpose of calculating the registration fee and computed in accordance with Rule 457(h) of the Securities Act of 1933, as amended, on the basis of (i) the actual exercise price of each of the 1,675,250 options to purchase shares of Common Stock that were previously granted and (ii) the average of the high and low sale price (\$16.25) of the Common Stock on June 25, 1999 with respect to the 1,986,625 options to purchase shares of Common Stock that are subject to future grants under the Third Amended and Restated 1991 Stock Option Plan.
- (2) Estimated solely for the purpose of calculating the registration fee and computed in accordance with Rule 457(b) of the Securities Act of 1933, as amended, on the basis of (i) the actual exercise price of each of the

956,416 options to purchase shares of Class B Common Stock that were previously granted and (ii) the average of the high and low sale price (\$15.75) of the Class B Common Stock on June 23, 1999 with respect to the 2,705,459 options to purchase shares of Class B Common Stock that are subject to future grants under the Third Amended and Restated 1991 Stock Option Plan.

### PART II. INFORMATION REQUIRED IN THE REGISTRATION STATEMENT

### ITEM 3. INCORPORATION OF DOCUMENTS BY REFERENCE.

The following documents filed with the Securities and Exchange Commission (the "Commission") by the Registrant are hereby incorporated by reference in this Registration Statement:

The Registrant hereby incorporates by reference into this Registration Statement the following documents or portions thereof as indicated:

- (a) the Registrant's Registration Statement on Form S-8 (Registration No. 33-51934), filed with the Commission on September 14, 1992(1);
- (b) the Registrant's Registration Statement on Form S-8 (Registration No. 33-72798), filed with the Commission on December 13, 1993(2);
- (c) the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 1998;
- (d) the Registrant's report on Form 10-Q for the quarterly period ended March 31, 1999 and all other reports filed by the Registrant pursuant to Section 13(a) or 15(d) of the 1933 Exchange Act, as amended, since the end of the fiscal year covered by the document referred to in (c) above; and
- (e) the Registrant's Proxy Statement dated April 30, 1999, relating to the 1999 Annual Meeting of Shareholders;
- (f) the description of the Registrant's Common Stock set forth in Registrant's Form S-3 Registration Statement under the Securities Act of 1933 (Registration No. 333-00371).

In addition, all documents subsequently filed by the Registrant pursuant to Sections 13(a), 13(c), 14 and 15(d) of the Exchange Act, prior to the filing of a post-effective amendment which indicates that all securities offered hereby have been sold or which deregisters all securities then remaining unsold, shall be deemed to be incorporated herein by reference and to be a part hereof from the date of filing of such documents.

Any statements contained in this Registration Statement, or in a document incorporated or deemed to be incorporated by reference herein, shall be deemed to be modified or superseded for purposes of this Registration Statement to the extent that statement contained herein or in any other subsequently filed document which is deemed to be incorporated by reference herein modifies or supersedes such statement. Any such statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this Registration Statement.

- (1) The Registration Statement on Form S-8 (Registration No. 33-51934), filed with the Commission on September 14, 1992 (the "Original S-8"), registered 315,000 shares of the Registrant's Common Stock and 315,000 shares of the Registrant's Class B Common Stock. When the Registrant's subsequent stock splits are taken into account, the adjusted registered shares under the Original S-8 are 1,063,125 shares of Common Stock and 1,063,125 shares of Class B Common Stock.
- (2) The Registration Statement on Form S-8 (Registration No. 33-72798), filed with the Commission on December 13, 1993, registered 600,000 shares of Common Stock and 600,000 shares of Class B Common Stock. Giving effect to the stock splits, the total number of shares registered pursuant to the registration statements equals 3,088,125 shares of Common Stock and 3,088,125 shares of Class B Common Stock. At the Registrant's annual meetings of the shareholders held in June 1996, May 1997 and June 1999, the shareholders approved amendments to the Registrant's 1991 Stock Option Plan (as amended, the "Plan") to increase the number of options under the Plan by 500,000 (1,125,000, giving effect to the stock splits), 691,250 (1,036,875, giving effect to the stock splits) and 1,500,000, respectively. After giving effect to the amendments to the Plan and the effectiveness of this Registration Statement on Form S-8, the total number of shares registered on Form S-8 and available for grant under the Plan will be 6,750,000. Attached hereto as Exhibit 4.3 is the Third Amended and Restated 1991 Stock Option Plan.

### ITEM 4. DESCRIPTION OF SECURITIES.

Not applicable.

### ITEM 5. INTERESTS OF NAMED EXPERTS AND COUNSEL.

Cesar Alvarez, a Director of the Registrant, is a partner in the law firm of Greenberg Traurig, P.A. which performs legal services for the Company.

### ITEM 6. INDEMNIFICATION OF DIRECTORS AND OFFICERS.

The Registrant has authority under Section 607.0850 of the Florida Business Corporation Act which permits a Florida Corporation to indemnify a present or former director or officer of the corporation (and certain other persons serving at the request of the corporation in related capacities) for liabilities, including legal expenses, arising by reason of service in such capacity if such person shall have acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the corporation, and in any criminal proceeding if such person had not reasonable cause to believe his conduct was unlawful. However, in the case of actions brought by or in the right of the corporation, no indemnification may be made with respect to any matter as to which such director or officer shall have been adjudged liable, except in certain limited circumstances.

Article VII of the Registrant's Amended and Restated Articles of Incorporation provides that the Registrant shall indemnify any present or former director or officer of the Registrant (and certain other persons serving at the request of the Registrant in related capacities) for liabilities incurred in connection with litigation and by reason of service in such capacity, except in relation to matters as to which he shall be adjudged in such action to be liable for negligence or misconduct in the performance of his duties. The Registrant maintains a standard policy of directors and officers liability insurance covering directors and officers of the Registrant with respect to liabilities incurred as a result of their service in such capacities.

Insofar as indemnification for liabilities arising under the Securities Act of 1933, as amended (the "1933 Act") may be permitted to directors, officers or controlling persons of Registrant, pursuant to the foregoing provisions or otherwise, Registrant has been advised that, in the opinion of the Commission such indemnification is against public policy as expressed in the 1933 Act, and is therefore unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the Registrant of expenses incurred or paid by a director, officer or controlling person of Registrant in the successful defense of any suit or proceeding) is asserted by such director, officer or controlling persons in connection with the securities being registered hereunder, Registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the 1933 Act and will be governed by the final adjudication of such issue.

At present, there is no pending litigation or proceeding involving a director or officer of the Registrant as to which indemnification is being sought, nor is the Registrant aware of any threatened litigation that may result in claims for indemnification by any officer or director.

# ITEM 7. EXEMPTION FROM REGISTRATION CLAIMED.

Not applicable.

ITEM 8. EXHIBITS.

See Exhibit Index.

- (a) The undersigned Registrant hereby undertakes:
- (1) To file, during any period in which offers or sales are being made, a post-effective amendment to this Registration Statement:
- (i) To include any prospectus required by Section 10(a)(3) of the Securities Act of 1933;
- (ii) To reflect in the prospectus any facts or events arising after the effective date of the registration statement (or the most recent post-effective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in the registration statement. Notwithstanding the foregoing, any increase or decrease in volume of securities offered (if the total dollar value of securities offered would not exceed that which was registered) and any deviation from the low or high and of the estimated maximum offering range may be reflected in the form of prospectus filed with the Commission pursuant to Rule 424(b) if, in the aggregate, the changes in volume and price represent no more than 20 percent change in the maximum aggregate offering price set forth in the "Calculation of Registration Fee" table in the effective Registration Statement;
- (iii) To include any material information with respect to the plan of distribution not previously disclosed in the registration statement or any material change to such information in the registration statement;

Provided, however, that paragraphs (a)(1)(i) and (a)(1)(ii) do not apply if the registration statement is on Form S-3 or Form S-8, and the information required to be included in a post-effective amendment by those paragraphs is contained in periodic reports filed with or furnished to the Commission by the registrant pursuant to Section 13 or Section 15(d) of the Securities Exchange Act of 1934 that are incorporated by reference in the Registration Statement.

- (2) That, for the purpose of determining any liability under the Securities Act of 1933, each such post-effective amendment shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.
- (3) To remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.
- (b) The undersigned Registrant hereby undertakes that, for purposes of determining any liability under the Securities Act of 1933, each filing of the Registrant's annual report pursuant to Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 that is incorporated by reference in the registration statement shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.
- (c) Insofar as indemnification for liabilities arising under the Securities Act of 1933 may be permitted to directors, officers and controlling persons of the registrant pursuant to the foregoing provisions, or otherwise, the Registrant has been advised that in the opinion of the Securities and Exchange Commission such indemnification is against public policy as expressed in the Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the Registrant of expenses incurred or paid by a director, officer or controlling persons of the Registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the Registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Act and will be governed by the final adjudication of such issue.

### **SIGNATURES**

Pursuant to the requirements of the Securities Act of 1933, the Registrant certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-8 and has duly caused this Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Miami, State of Florida on June 28, 1999.

WATSCO, INC.

By: /S/ BARRY S. LOGAN

DATE

Barry S. Logan

Vice President and Secretary

### POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, that each person whose signature appears below hereby constitutes and appoints Albert H. Nahmad and Barry S. Logan his true and lawful attorneys-in-fact, each acting alone, with full powers of substitution and resubstitution, for him and in his name, place and stead, in any and all capacities, to sign any or all amendments, including any post-effective amendments, to this Registration Statement, and to file the same, with exhibits thereto, and other documents to be filed in connection therewith, with the Securities and Exchange Commission, hereby ratifying and confirming all that said attorneys-in-fact or their substitutes, each acting alone, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Act of 1933, this Registration Statement has been signed below by the following persons in the capacities and on the dates indicated.

**SIGNATURE** 

/S/ ALBERT H. NAHMAD Albert H. Nahmad	President, Chief Executive Officer and Director (principal executive officer)	June 28, 1999
/S/ BARRY S. LOGAN Barry S. Logan	Vice President and Chief Financial Officer (principal financial and accounting officer)	June 28, 1999
 Paul F. Manley	Director	June <u></u> , 1999
/S/ CESAR L. ALVAREZ 	Director	June 28, 1999
/S/ DAVID B. FLEEMAN David B. Fleeman	Director	June 28, 1999
/S/ BOB L. MOSS  Bob L. Moss	Director	June 28, 1999

TITLE

/S/ ROBERTO MOTTA  Roberto Motta	Director	June 28, 1999
/S/ J. IRA HARRIS  J. Ira Harris	Director	June 28, 1999
/S/ ROBERT J. NOVELLO Robert J. Novello	Director	June 28, 1999
/S/ ALAN H. POTAMKIN Alan H. Potamkin	Director	June 28, 1999

## EXHIBIT INDEX

EXHIBIT NUMBER	DESCRIPTION	SEQUENTIAL PAGE NO.
4.1	Registrant's Amended and Restated Articles of Incorporation(1).	
4.2	Registrant's Bylaws(2).	
4.3	Watsco, Inc. Third Amended and Restated 1991 Stock Option Plan.	
5.1	Opinion of Greenberg Traurig, P.A.	
23.1	Consent of Arthur Andersen LLP	
23.2	Consent of Greenberg Traurig, P.A. (contained in opinion filed as Exhibit 5.1 hereto)	its
24.0	Power of Attorney (included in the Signatures section of this Registration Statement)	

 <sup>(1)</sup> Incorporated by reference to Exhibit 3.1 filed with the Registrant's Form 10-Q dated June 30, 1995 and incorporated herein by reference.
 (2) Incorporated by reference to Exhibit 3.2 filed with the Registrant's Annual Report on Form 10-K for the fiscal year ended January 31, 1985.

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### WATSCO, INC. THIRD AMENDED AND RESTATED 1991 STOCK OPTION PLAN

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- 1. PURPOSE. The purpose of this Plan is to advance the interests of Watsco, Inc., a Florida corporation (the "Company"), and its Subsidiaries by providing an additional incentive to attract and retain qualified and competent persons who provide services to the Company and its Subsidiaries, and upon whose efforts and judgment the success of the Company and its Subsidiaries is largely dependent, through the encouragement of stock ownership in the Company by such persons.
- - (a) "Board" shall mean the Board of Directors of the Company.
- (b) "Committee" shall mean the stock option committee appointed by the Board pursuant to Section 13(a) hereof.
  - (c) "Director" shall mean a member of the Board.
- (d) "Fair Market Value" of a Share on any date of reference shall mean the "Closing Price" (as defined below) on the business day immediately preceding such date of the Common Stock, par value \$.50 per share, of the Company (the "Common Stock"), in the case of options to purchase Common Stock, and the Class B Common Stock, par value \$.50 per share, of the Company (the "Class B Common Stock"), in the case of options to purchase Class B Common Stock, unless the Committee in its sole discretion shall determine otherwise in a fair and uniform manner. For the purpose of determining Fair Market Value, the "Closing Price" of the Common Stock or the Class B Common Stock on any business day shall be (i) if such common stock is listed or admitted for trading on any United States national securities exchange, or if actual transactions are otherwise reported on a consolidated transaction reporting system, the last reported sale price of such common stock on such exchange or reporting system, as reported in any newspaper of general circulation, (ii) if such common stock is quoted on the National Association of Securities Dealers Automated Quotations System ("NASDAQ"), or any similar system of automated dissemination of quotations of securities prices in common use, the last reported sale price of such common stock on such system or, if sales prices are not reported, the mean between the closing high bid and low asked quotations for such day of such common stock on such system, as reported in any newspaper of general circulation or (iii) if neither clause
- (i) or (ii) is applicable, the mean between the high bid and low asked quotations for such common stock as reported by the National Quotation Bureau, Incorporated if at least two securities dealers have inserted both bid and asked quotations for such common stock on at least five of the ten preceding days. If neither (i), (ii), or (iii) above is applicable, then Fair Market Value shall be determined in good faith by the Committee or the Board in a fair and uniform manner.
- (e) "Incentive Stock Option" shall mean an incentive stock option as defined in Section 422 of the Internal Revenue Code.
- (f) "Internal Revenue Code" shall mean the Internal Revenue Code of 1986, as amended from time to time.
- (g) "Non-Qualified Stock Option" shall mean an Option which is not an Incentive Stock Option.
- (i) "Optionee" shall mean a person to whom a stock option is granted under this Plan or any person who succeeds to the rights of such person

under this Plan by reason of the death of such person.

- (j) "Outside Director" shall mean a member of the Board who qualifies as an "outside director" under Section 162(m) of the Internal Revenue Code and the regulations thereunder and as a "Non-Employee Director" under Rule 16b-3 promulgated under the Securities Exchange Act.
- (k) "Plan" shall mean this Third Amended and Restated 1991 Stock Option Plan for the Company.
- (1) "Securities Exchange Act" shall mean the Securities Exchange Act of 1934, as amended from time to time.
- (m) "Share" shall mean a share or shares of either the Common Stock or Class B Common Stock.
- (n) "Subsidiary" shall mean any corporation (other than the Company) in any unbroken chain of corporations beginning with the Company if, at the time of the granting of the Option, each of the corporations other than the last corporation in the unbroken chain owns stock possessing 50 percent or more of the total combined voting power of all classes of stock in one of the other corporations in such chain.
- 3. SHARES AVAILABLE FOR OPTION GRANTS. The Committee or the Board may grant to Optionees from time to time Options to purchase an aggregate of up to Six Million Seven

Hundred and Fifty Thousand (6,750,000) Shares from the Company's authorized and unissued Shares. If any Option granted under the Plan shall terminate, expire, or be cancelled or surrendered as to any Shares, new Options may thereafter be granted covering such Shares.

### 4. INCENTIVE AND NON-QUALIFIED OPTIONS.

- (a) An Option granted hereunder shall be either an Incentive Stock Option or a Non-Qualified Stock Option as determined by the Committee or the Board at the time of grant of such Option and shall clearly state whether it is an Incentive Stock Option or a Non-Qualified Stock Option. All Incentive Stock Options shall be granted within 10 years from the effective date of this Plan. Incentive Stock Options may not be granted to any person who is not an employee of the Company or any Subsidiary.
- (b) Options otherwise qualifying as Incentive Stock Options hereunder will not be treated as Incentive Stock Options to the extent that the aggregate fair market value (determined at the time the Option is granted) of the Shares, with respect to which Options meeting the requirements of Section 422(b) of the Internal Revenue Code are exercisable for the first time by any individual during any calendar year (under all plans of the Company and its parent and subsidiary corporations as defined in Section 424 of the Internal Revenue Code), exceeds \$100,000.

### CONDITIONS FOR GRANT OF OPTIONS.

- (a) Each Option shall be evidenced by an option agreement that may contain any term deemed necessary or desirable by the Committee or the Board, provided such terms are not inconsistent with this Plan or any applicable law. Optionees shall be (i) those persons selected by the Committee from the class of all regular employees of, or persons who provide consulting or other services as independent contractors to, the Company or its Subsidiaries, including Directors and officers who are regular employees of the Company or any Subsidiaries, and (ii) Directors who are not employees of the Company or of any Subsidiaries. Any person who files with the Committee or the Board, in a form satisfactory to the Committee or the Board, a written waiver of eligibility to receive any Option under this Plan shall not be eligible to receive any Option under this Plan for the duration of such waiver.
- (b) In granting Options, the Committee or the Board shall take into consideration the contribution the person has made to the success of the Company or its Subsidiaries and such other factors as the Committee or the Board shall determine. The Committee or the Board shall also have the authority to consult with and receive recommendations from officers and other personnel of the Company and its Subsidiaries with regard to these matters. The Committee or the Board may from time to time in granting Options under the Plan prescribe such other terms and conditions concerning such Options as it deems appropriate, including, without limitation, (i) prescribing the date or dates on which the Option becomes exercisable, (ii) providing that the Option rights accrue or become exercisable in installments over a period of years, or upon the attainment of stated goals or both, or (iii) relating an Option to

the continued employment of the Optionee for a specified period of time, provided that such terms and conditions are not more favorable to an Optionee than those expressly permitted herein.

- (c) The Options granted to employees under this Plan shall be in addition to regular salaries, pension, life insurance or other benefits related to their employment with the Company or its Subsidiaries. Neither the Plan nor any Option granted under the Plan shall confer upon any person any right to employment or continuance of employment by the Company or its Subsidiaries.
- (d) Notwithstanding any other provision of this Plan, an Incentive Stock Option shall not be granted to any person owning directly or indirectly (through attribution under Section 424(d) of the Internal Revenue Code) at the date of grant, stock possessing more than 10% of the total combined voting power of all classes of stock of the Company (or of its parent or subsidiary corporation [as defined in Section 424 of the Internal Revenue Code] at the date of grant) unless the option price of such Option is at least 110% of the Fair Market Value of the Shares subject to such Option on the date the Option is granted, and such Option by its terms is not exercisable after the expiration of five years from the date such Option is granted.
- (e) Notwithstanding any other provision of this Plan, and in addition to any other requirements of this Plan, the aggregate number of Options granted to any one Optionee may not exceed 3,750,000 subject to adjustment as provided in Section 10 hereof.
- 6. OPTION PRICE. The option price per Share of any Option shall be any price determined by the Committee or the Board but shall not be less than the par value per Share; provided, however, that in no event shall the option price per Share of any Incentive Stock Option be less than the Fair Market Value of the Shares underlying such Option on the date such Option is granted.
- 7. EXERCISE OF OPTIONS. An Option shall be deemed exercised when (i) the Company has received written notice of such exercise in accordance with the terms of the Option, (ii) full payment of the aggregate option price of the Shares as to which the Option is exercised has been made, and (iii) arrangements that are satisfactory to the Committee or the Board in its sole discretion have been made for the Optionee's payment to the Company of the amount that is necessary for the Company or Subsidiary employing the Optionee to withhold in accordance with applicable Federal or state tax withholding requirements. Unless further limited by the Committee or the Board in any Option, and subject to such guidelines as the Committee or the Board may establish, the option price of any Shares purchased shall be paid (1) in cash, (2) by certified or official bank check, (3) by money order, (4) with Shares, (5) by the withholding of Shares issuable upon exercise of the Option or by any other form of cashless exercise procedure approved by the Committee or the Board , or (6) in such other consideration as the Committee or the Board deems appropriate, or by a combination of the above. The Committee or the Board also may, in its sole discretion, permit an Optionee to elect to defer receipt of any Shares to which he may be entitled as a result of his exercise of any Option, in accordance with such rules

(including without limitation rules regarding when such elections must be made) as the Committee or the Board may establish from time to time. The Committee or the Board in its sole discretion may accept a personal check in full or partial payment of any Shares. If the exercise price is paid in whole or in part with Shares, or through the withholding of Shares issuable upon exercise of the Option, the value of the Shares surrendered or withheld shall be their Fair Market Value on the date the Option is exercised. The Company in its sole discretion may, on an individual basis or pursuant to a general program established in connection with this Plan, lend money to an Optionee, guarantee a loan to an Optionee, or otherwise assist an Optionee to obtain the cash necessary to exercise all or a portion of an Option granted hereunder or to pay any tax liability of the Optionee attributable to such exercise. If the exercise price is paid in whole or part with Optionee's promissory note, such note shall (i) provide for full recourse to the maker, (ii) be collateralized by the pledge of the Shares that the Optionee purchases upon exercise of such Option, (iii) bear interest at the prime rate of the Company's principal lender, and (iv) contain such other terms as the Board in its sole discretion shall reasonably require. No Optionee shall be deemed to be a holder of any Shares subject to an Option unless and until a stock certificate or certificates for such Shares are issued to such person(s) under the terms of this Plan. No adjustment shall be made for dividends (ordinary or extraordinary, whether in cash, securities or other property) or distributions or other rights for which the record date is prior to the date such stock certificate is issued, except as expressly provided in Section 10 hereof.

- 8. EXERCISABILITY OF OPTIONS. Any Option shall become exercisable in such amounts, at such intervals and upon such terms as the Committee or the Board shall provide in such Option, except as otherwise provided in this Section 8.
- (a) The expiration date of an Option shall be determined by the Committee or the Board at the time of grant, but in no event shall an Incentive Stock Option be exercisable after the expiration of 10 years from the date on which the Option is granted. Non-Qualified Stock Options may have a term that expires more than 10 years from the date on which the Option is granted, and the term of any outstanding Non-Qualified Stock Options may be extended by the Board or the Committee in its discretion.
- (b) Unless otherwise provided in any Option, each outstanding Option shall become immediately fully exercisable:
- (i) if there occurs any transaction (which shall include a series of transactions occurring within 60 days or occurring pursuant to a plan), that has the result that shareholders of the Company immediately before such transaction cease to own at least 51 percent of the voting stock of the Company or of any entity that results from the participation of the Company in a reorganization, consolidation, merger, liquidation or any other form of corporate transaction;

(ii) if the shareholders of the Company shall approve a plan of merger, consolidation, reorganization, liquidation or dissolution in which the Company does not survive

(unless the approved merger, consolidation, reorganization, liquidation or dissolution is subsequently abandoned); or

(iii) if the shareholders of the Company shall approve a plan for the sale, lease, exchange or other disposition of all or substantially all the property and assets of the Company (unless such plan is subsequently abandoned).

- (c) The Committee or the Board may in its sole discretion accelerate the date on which any Option may be exercised and may accelerate the vesting of any Shares subject to any Option or previously acquired by the exercise of any Option.
- 9. TERMINATION OF OPTION PERIOD. The unexercised portion of any Option shall automatically and without notice terminate and become null and void at the time of the earliest to occur of the following:
- (i) three months after the date on which the Optionee's employment is terminated for any reason other than by reason of (A) Cause, which, solely for purposes of this Plan, shall mean the termination of the Optionee's employment by reason of the Optionee's willful misconduct or gross negligence, (B) a mental or physical disability (within the meaning of Internal Revenue Code Section 22(e)) as determined by a medical doctor satisfactory to the Committee, or (C) death;
- $\mbox{(ii)}$  immediately upon the termination of the Optionee's employment for Cause;
- (iii) twelve months after the date on which the Optionee's employment is terminated by reason of a mental or physical disability (within the meaning of Internal Revenue Code Section 22(e)) as determined by a medical doctor satisfactory to the Committee or the Board;
- (iv) (A) twelve months after the date of termination of the Optionee's employment by reason of death of the Optionee, or (B) three months after the date on which the Optionee shall die if such death shall occur during the one year period specified in Subsection 9(a)(iii) hereof.
- All references herein to the termination of the Optionee's employment shall, in the case of a Optionee who is not an employee of the Company or a Subsidiary, refer to the termination of the Optionee's service with the Company.
- (b) The Committee or the Board in its sole discretion may by giving written notice ("cancellation notice") cancel, effective upon the date of the consummation of any corporate transaction described in Subsections 8(b)(ii) or (iii) hereof that remains unexercised on such date. Such cancellation notice shall be given a reasonable period of time prior to the

proposed date of such cancellation and may be given either before or after-approval of such corporate transaction.

### 10. ADJUSTMENT OF SHARES.

- (a) If at any time while the Plan is in effect or unexercised Options are outstanding, there shall be any increase or decrease in the number of issued and outstanding Shares through the declaration of a stock dividend or through any recapitalization resulting in a stock split-up, combination or exchange of Shares, then and in such event:
- (i) appropriate adjustment shall be made in the maximum number of Shares available for grant under the Plan, or available for grant to any person under the Plan, so that the same percentage of the Company's issued and outstanding Shares shall continue to be subject to being so optioned; and
- (ii) appropriate adjustment shall be made in the number of Shares and the exercise price per Share thereof then subject to any outstanding Option, so that the same percentage of the Company's issued and outstanding Shares shall remain subject to purchase at the same aggregate exercise price.
- (b) Unless otherwise provided in any Option, the Committee or the Board may change the terms of Options outstanding under this Plan, with respect to the option price or the number of Shares subject to the Options, or both, when, in the Committee's or Board's sole discretion, such adjustments become appropriate so as to preserve but not increase benefits under the Plan.
- (c) Except as otherwise expressly provided herein, the issuance by the Company of shares of its capital stock of any class, or securities convertible into shares of capital stock of any class, either in connection with a direct sale or upon the exercise of rights or warrants to subscribe therefor, or upon conversion of shares or obligations of the Company convertible into such shares or other securities, shall not affect, and no adjustment by reason thereof shall be made to, the number of or exercise price for Shares then subject to outstanding Options granted under the Plan.
- (d) Without limiting the generality of the foregoing, the existence of outstanding Options granted under the Plan shall not affect in any manner the right or power of the Company to make, authorize or consummate (i) any or all adjustments, recapitalizations, reorganizations or other changes in the Company's capital structure or its business; (ii) any merger or consolidation of the Company; (iii) any issue by the Company of debt securities, or preferred or preference stock that would rank above the Shares subject to outstanding Options; (iv) the dissolution or liquidation of the Company; (v) any sale, transfer or assignment of all or any part of the assets or business of the Company; or (vi) any other corporate act or proceeding, whether of a similar character or otherwise.

### 11. TRANSFERABILITY OF OPTIONS AND SHARES.

- (a) Except as otherwise provided in paragraph (b) hereof, (i) no Option, shall be subject to alienation, assignment, pledge, charge or other transfer other than by the Optionee by will or the laws of descent and distribution, and any attempt to make any such prohibited transfer shall be void; (ii) each Option shall be exercisable during the Optionee's lifetime only by the Optionee, or in the case of a Non-Qualified Stock Option that has been assigned or transferred with the prior written consent of the Committee or the Board, only by the permitted assignee.
- (b) A Non-Qualified Stock Option may be transferred by the Optionee to one of more transferees during the lifetime of the Optionee, and may be exercised by such transferees in accordance with the terms of the Plan and the Option, but only if and to the extent such transfers and exercises are permitted by the Board or the Committee pursuant to the express terms of the Option agreement or as otherwise agreed to in writing by the Board or the Committee, and subject to (i) any terms and conditions which the Board or the Committee may impose thereon and (ii) any prohibitions or restrictions on such transfers pursuant to Rule 16b-3 promulgated under the Securities Exchange Act.
- (c) Unless the prior written consent of the Committee or the Board is obtained and the transaction does not violate the requirements of Rule 16b-3 promulgated under the Securities Exchange Act, no Shares acquired by an officer or Director pursuant to the exercise of an Option may be sold, assigned, pledged or otherwise transferred prior to the expiration of the six-month period following the date on which the Option was granted.

### 12. ISSUANCE OF SHARES.

- (a) Notwithstanding any other provision of this Plan, the Company shall not be obligated to issue any Shares unless it is advised by counsel of its selection that it may do so without violation of the applicable Federal and State laws pertaining to the issuance of securities, and may require any stock so issued to bear a legend, may give its transfer agent instructions, and may take such other steps, as in its judgment are reasonably required to prevent any such violation.
- (b) As a condition to any sale or issuance of Shares upon exercise of any Option, the Committee or the Board may require such agreements or undertakings as the Committee or the Board may deem necessary or advisable to facilitate compliance with any applicable law or regulation including, but not limited to, the following:
- (i) a representation and warranty by the Optionee to the Company, at the time any Option is exercised, that he is acquiring the Shares to be issued to him for investment and not with a view to, or for sale in connection with, the distribution of any such Shares; and

(ii) a representation, warranty and/or agreement to be bound by any legends endorsed upon the certificate(s) for such Shares that are, in the opinion of the Committee or the Board, necessary or appropriate to facilitate compliance with the provisions of any securities laws deemed by the Committee or the Board to be applicable to the issuance and transfer of such Shares.

#### 13. ADMINISTRATION OF THE PLAN.

- (a) The Plan shall be administered by a committee appointed by the Board (the "Committee") which shall be composed of two or more Directors all of whom shall be Outside Directors. The membership of the Committee shall be constituted so as to comply at all times with the applicable requirements of Rule 16b-3 promulgated under the Securities Exchange Act and Section 162(m) of the Internal Revenue Code. The Committee shall serve at the pleasure of the Board and shall have the powers designated herein and such other powers as the Board may from time to time confer upon it.
- (b) The Board may grant Options pursuant to this Plan to Directors who are not employees of the Company or any Subsidiary and/or other persons to whom Options may be granted under Section 5(a) hereof.
- (c) The Committee or the Board, from time to time, may adopt rules and regulations for carrying out the purposes of the Plan. The determinations by the Committee or the Board, and the interpretation and construction of any provision of the Plan or any Option by the Committee or the Board, shall be final and conclusive.
- (d) Any and all decisions or determinations of the Committee shall be made either (i) by a majority vote of the members of the Committee at a meeting or (ii) without a meeting by the unanimous written approval of the members of the Committee.
- 14. WITHHOLDING OR DEDUCTION FOR TAXES. If at any time specified herein for the making of any issuance or delivery of any Option or Common Stock to any Optionee or beneficiary, any law or regulation of any governmental authority having jurisdiction in the premises shall require the Company to withhold, or to make any deduction for, any taxes or take any other action in connection with the issuance or delivery then to be made, such issuance or delivery shall be deferred until such withholding or deduction shall have been provided for by the Optionee or beneficiary, or other appropriate action shall have been taken.

# 15. FORMULA GRANTS TO OUTSIDE DIRECTORS.

(a) Each Outside Director who was not granted an option to purchase shares of Common Stock prior to 1993 will receive an option to purchase 25,313 shares of Common Stock upon his or her initial election to the Board. All such options will become fully exercisable at 20% per year commencing on the first anniversary of the date of grant. Commencing on the sixth anniversary of the date of his or her initial election to the Board, and

thereafter on each anniversary that such Director is a member of the Board each such Outside Director will receive an option to purchase 3,375 shares of Common Stock, which option will become fully exercisable on the first anniversary of the date of grant.

- (b) Each Outside Director who was granted an option to purchase shares of Common Stock prior to 1993 will receive, commencing on the sixth anniversary of the date of the last grant of an option to such Outside Director and thereafter on each anniversary that such outside Director is a member of the Board of Directors, an option to purchase 3,375 shares of Common Stock which option will become fully exercisable on the first anniversary of the date of grant.
- (c) The per share exercise price of all Options granted to Outside Directors pursuant to paragraphs (a) and (b) of this Section 15 will be equal to the Fair Market Value of the Shares underlying such Option on the date such Option is granted. The unexercised portion of any Option granted pursuant to paragraphs (a) or (b) of this Section 15 shall become null and void three months after the date on which such Outside Director ceases to be a Director for any reason.
- (d) The Board may also grant Options to Outside Directors pursuant to Section 5, subject to the provisions of the Plan generally applicable to Options granted pursuant to Section 5.

#### 16. INTERPRETATION.

- (a) As it is the intent of the Company that the Plan comply in all respects with Rule 16b-3 promulgated under the Securities Exchange Act ("Rule 16b-3"), any ambiguities or inconsistencies in construction of the Plan shall be interpreted to give effect to such intention, and if any provision of the Plan is found not to be in compliance with Rule 16b-3, such provision shall be deemed null and void to the extent required to permit the Plan to comply with Rule 16b-3. The Committee or the Board may from time to time adopt rules and regulations under, and amend, the Plan in furtherance of the intent of the foregoing.
- (b) The Plan shall be administered and interpreted so that all Incentive Stock Options granted under the Plan will qualify as Incentive Stock Options under section 422 of the Internal Revenue Code. If any provision of the Plan should be held invalid for the granting of Incentive Stock Options or illegal for any reason, such determination shall not affect the remaining provisions hereof, but instead the Plan shall be construed and enforced as if such provision had never been included in the Plan.
- (c) This Plan shall be governed by the laws of the State of Florida.
- (d) Headings contained in this Plan are for convenience only and shall in no manner be construed as part of this Plan.

- (e) Any reference to the masculine, feminine, or neuter gender shall be a reference to such other gender as is appropriate.
- 17. AMENDMENT AND DISCONTINUATION OF THE PLAN. The Committee or the Board may from time to time amend, suspend or terminate the Plan or any Option; provided, however, that, any amendment to the Plan shall be subject to the approval of the Company's shareholders if such shareholder approval is required by any federal or state law or regulation (including, without limitation, Rule 16b-3 or to comply with Section 162(m) of the Internal Revenue Code) or the rules of any Stock exchange or automated quotation system on which the Common Stock may then be listed or granted. Except to the extent provided in Sections 9 and 10 hereof, no amendment, suspension or termination of the Plan or any Option issued hereunder shall substantially impair the rights or benefits of any Optionee pursuant to any Option previously granted without the consent of the Optionee.
- 18. EFFECTIVE DATE AND TERMINATION DATE. The Plan shall terminate on the tenth anniversary of the date on which it first was adopted by the Board. The effective date of this Third Amendment and Restatement of the Plan shall be the date on which the Board adopts this Third Amendment and Restatement of the Plan.

June 30, 1999

Watsco, Inc. 2665 S. Bayshore Drive, Suite 901 Coconut Grove, Florida 33133

Re: REGISTRATION STATEMENT ON FORM S-8

Ladies and Gentlemen:

We have acted as counsel to Watsco, Inc., a Florida corporation formerly known as Watsco, Inc. (the "Company"), in connection with the filing of the Company's registration statement on Form S-8 with the Securities and Exchange Commission on or about June 30, 1999, (the "Registration Statement") under the Securities Act of 1933, as amended. The Registration Statement is being filed in connection with the Company's offering of 3,661,875 additional shares of Common Stock (\$.50 par value per share) and 3,661,875 shares of Class B Common Stock (\$.50 par value per share) (together the "Additional Plan Shares") pursuant to the Company's Amended and Restated 1991 Stock Option Plan (the "Plan"). The Additional Plan Shares increase the aggregate number of shares available for grants under the Plan from 3,088,125 to 6,750,000.

We are familiar with the proceedings to date with respect to such offering and have examined such records, document and matters of law and satisfied ourselves as to such matters of fact as we have considered relevant for purposes of this opinion.

For purposes of this opinion, we have assumed the authenticity of all documents submitted to us as originals and the conformity to the originals of all documents submitted to us as copies. We have also assumed the genuineness of the signatures of persons signing all documents in connection with which this opinion is rendered, the authority of such persons signing on behalf of the parties thereto, and the due authorization, execution and delivery of all documents by the parties thereto.

We are of the opinion that when the Additional Plan Shares shall have been issued and sold on the terms contemplated by the Plan and the Registration Statement shall have become effective, the Additional Plan Shares will be legally issued, fully paid and non-assessable.

This opinion shall be limited to the laws of the State of Florida and the federal laws of the United States of America.

We hereby consent to the use of this opinion as an exhibit to the Registration Statement.

Very truly yours,

/s/ Greenberg Traurig, P.A.
GREENBERG TRAURIG, P.A.

### CONSENT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

As independent certified public accountants, we hereby consent to the incorporation by reference in this Form S-8 Registration Statement of our reports dated February 6, 1999, included in Watsco, Inc.'s Form 10-K for the year ended December 31, 1998, and to all references to our Firm included in this Form S-8 Registration Statement.

ARTHUR ANDERSEN LLP

Miami, Florida, June 28, 1999.