

Quarterly Report Under Section 13 or 15(d)  
of the Securities Exchange Act of 1934

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant To Section 13 or  
15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended September 30, 2000

or

Transition Report Pursuant To Section 13 or 15(d)  
of the Securities Exchange Act of 1934

For the Transition Period From  
\_\_\_ to \_\_\_

Commission file number 1-5581

I.R.S. Employer Identification Number 59-0778222

WATSCO, INC.  
(a Florida Corporation)  
2665 South Bayshore Drive, Suite 901  
Coconut Grove, Florida 33133  
Telephone: (305) 714-4100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES X NO \_\_\_

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the last practicable date: 23,402,119 shares of the Company's Common Stock (\$.50 par value), excluding treasury shares of 2,901,613 and 3,171,406 shares of the Company's Class B Common Stock (\$.50 par value) were outstanding as of November 14, 2000.

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PART I. FINANCIAL INFORMATION

WATSCO, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
September 30, 2000 and December 31, 1999  
(In thousands, except per share data)

	September 30, 2000	December 31, 1999
ASSETS	(Unaudited)	
Current assets:		
Cash and cash equivalents	\$ 7,894	\$ 7,484
Accounts receivable, net	195,331	167,335
Inventories	245,557	222,853
Other current assets	15,345	17,397
Total current assets	464,127	415,069
Property, plant and equipment, net	31,400	31,427
Intangible assets, net	129,319	131,556
Other assets	14,816	10,854
	\$ 639,662	\$ 588,906

LIABILITIES AND SHAREHOLDERS' EQUITY  
Current liabilities:

Current portion of long-term obligations	\$ 1,925	\$ 5,915
Accounts payable	108,142	89,997
Accrued liabilities	28,939	26,895
	-----	-----
Total current liabilities	139,006	122,807
	-----	-----
Long-term obligations:		
Borrowings under revolving credit agreement	177,500	155,000
Bank and other debt	3,170	4,415
	-----	-----
Total long-term obligations	180,670	159,415
	-----	-----
Deferred income taxes and other liabilities	4,887	4,968
	-----	-----
Shareholders' equity:		
Common Stock, \$.50 par value	13,119	13,036
Class B Common Stock, \$.50 par value	1,613	1,591
Paid-in capital	203,585	202,106
Unearned compensation related to outstanding restricted stock	(5,939)	(5,998)
Unrealized loss on investments, net of tax	(1,105)	(669)
Retained earnings	131,482	105,971
Treasury stock, at cost	(27,656)	(14,321)
	-----	-----
Total shareholders' equity	315,099	301,716
	-----	-----
	\$ 639,662	\$ 588,906
	=====	=====

See accompanying notes to condensed consolidated financial statements.

WATSCO, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
Quarter and Nine Months Ended September 30, 2000 and 1999  
(In thousands, except per share data)  
(Unaudited)

	Quarter Ended September 30,		Nine Months Ended September 30,	
	2000	1999	2000	1999
Revenue	\$ 360,633	\$ 349,355	\$1,017,809	\$ 955,862
Cost of sales	275,288	268,652	777,217	733,106
Gross profit	85,345	80,703	240,592	222,756
Selling, general and administrative expenses	62,952	58,337	186,848	171,366
Operating income	22,393	22,366	53,744	51,390
Interest expense, net	3,424	3,508	9,818	10,201
Income before income taxes	18,969	18,858	43,926	41,189
Income taxes	7,056	7,056	16,340	15,363
Net income	\$ 11,913	\$ 11,802	\$ 27,586	\$ 25,826
Basic earnings per share	\$ 0.45	\$ 0.41	\$ 1.03	\$ 0.90
Diluted earnings per share	\$ 0.43	\$ 0.40	\$ 0.99	\$ 0.87
Weighted average shares and equivalent shares used to calculate earnings per share:				
Basic	26,426	28,748	26,707	28,684
Diluted	27,748	29,759	27,962	29,785

See accompanying notes to condensed consolidated financial statements.

WATSCO, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
Nine Months Ended September 30, 2000 and 1999  
(In thousands)  
(Unaudited)

	2000	1999
	-----	-----
Cash flows from operating activities:		
Net income	\$ 27,586	\$ 25,826
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	9,129	8,243
Provision for doubtful accounts	2,649	2,240
Deferred income taxes	338	329
Changes in operating assets and liabilities, net of effects of acquisitions:		
Accounts receivable	(30,262)	(34,454)
Inventories	(22,228)	(12,834)
Accounts payable and accrued liabilities	20,069	14,053
Other, net	(1,519)	559
	-----	-----
Net cash provided by operating activities	5,762	3,962
	-----	-----
Cash flows from investing activities:		
Business acquisitions, net of cash acquired	(3,065)	(18,321)
Capital expenditures, net	(5,858)	(4,736)
Purchases of marketable securities	--	(1,042)
Proceeds for the sale of marketable securities	--	17,596
	-----	-----
Net cash used in investing activities	(8,923)	(6,503)
	-----	-----
Cash flows from financing activities:		
Net borrowings under revolving credit agreement	22,500	3,000
Borrowings (repayments) of bank and other debt, net	(5,235)	353
Net proceeds from issuances of common stock	1,003	1,135
Common stock dividends	(2,055)	(2,147)
Repurchase of common stock	(12,642)	--
	-----	-----
Net cash provided by financing activities	3,571	2,341
	-----	-----
Net increase (decrease) in cash and cash equivalents	410	(200)
Cash and cash equivalents at beginning of period	7,484	7,249
	-----	-----
Cash and cash equivalents at end of period	\$ 7,894	\$ 7,049
	=====	=====

See accompanying notes to condensed consolidated financial statements.

WATSCO, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2000  
(In thousands, except share data)  
(Unaudited)

1. The condensed consolidated balance sheet as of December 31, 1999, which has been derived from the Company's audited financial statements, and the unaudited interim condensed consolidated financial statements, have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in the annual financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted pursuant to those rules and regulations, although the Company believes the disclosures made are adequate to make the information presented not misleading. In the opinion of management, all adjustments necessary for a fair presentation have been included in the condensed consolidated financial statements herein. As discussed in Note 6, amounts in the condensed consolidated statements of income and statements of cash flows have been restated in 1999 to include Dunhill Staffing Systems Inc. ("Dunhill") as continuing operations.
2. The results of operations for the quarter and nine months ended September 30, 2000, are not necessarily indicative of the results for the year ending December 31, 2000. The sale of the Company's products and services is seasonal with revenue generally increasing during the months of May through August.
3. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.
4. Basic earnings per share is computed by dividing net income by the total weighted average shares outstanding. Diluted earnings per share additionally assumes, if dilutive, any added dilution from common stock equivalents. Shares used to calculate earnings per share are as follows:

	Quarter Ended September 30,		Nine Months Ended September 30,	
	2000	1999	2000	1999
Weighted average shares outstanding	26,425,616	28,747,918	26,707,331	28,684,441
Dilutive stock options and restricted shares of common stock	1,322,073	1,011,554	1,254,773	1,100,830
Shares for diluted earnings per share	27,747,689	29,759,472	27,962,104	29,785,271
Stock options and restricted shares of common stock outstanding which are not included in the calculation of diluted earnings per share because their impact is antidilutive	2,848,998	1,806,150	2,867,301	1,278,058

5. The Company has adopted Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income." SFAS No. 130 establishes standards for the reporting and display of comprehensive income and its components in the financial statements. Comprehensive income consists of net income and changes in the value of available-for-sale securities. The components of the Company's comprehensive income are as follows for the quarter and nine months ended September 30, 2000 and 1999:

	Quarter Ended September 30,		Nine Months Ended September 30,	
	2000	1999	2000	1999
Net income	\$ 11,913	\$ 11,802	\$ 27,586	\$ 25,826
Unrealized holding gains (losses) on investments arising during the period, net of income tax (expense) benefit of \$150, \$243, \$258, and (\$1,546), respectively	(253)	(407)	(436)	2,598
Comprehensive income	\$ 11,660	\$ 11,395	\$ 27,150	\$ 28,424

6. In November 1997, the Company's Board of Directors approved a plan to dispose of its staffing service subsidiary, Dunhill. During the period in which it was reported as a discontinued operation, the Company did not receive any acceptable offers for Dunhill. Therefore, in 1999, the Company decided to retain Dunhill as part of its continuing operations and has accordingly restated operating results and net cash flows in 1999 to include Dunhill in continuing operations. Unaudited summarized financial information for the quarter and nine month period that Dunhill was reported as a discontinued operation is as follows:

	Quarter Ended September 30, 1999	Nine Months Ended September 30, 1999
Revenue	\$16,299	\$44,418
Operating profit	\$ 652	\$ 1,604

7. During 2000 and 1999, the Company completed the acquisition of various wholesale distributors and one staffing service franchise. Acquisitions have been accounted for under the purchase method of accounting and, accordingly, their results of operations have been included in the unaudited condensed consolidated statements of income beginning on their respective dates of acquisition. The Company's unaudited pro forma consolidated results of operations assuming all significant acquisitions occurred on January 1, 1999 are as follows:

	Quarter Ended September 30, 1999	Nine Months Ended September 30, 1999
Revenue	\$ 360,724	\$ 988,194
Net income	\$ 12,412	\$ 28,340
Diluted earnings per share	\$ 0.41	\$ 0.94

The unaudited pro forma consolidated results of operations is not necessarily indicative of either the results of operations that would have occurred had the above companies been acquired on January 1, 1999 for the period presented or of future results of operations.

8. In December 1999, the Securities and Exchange Commission (the "SEC") issued Staff Accounting Bulletin No. 101 ("SAB 101"), "Revenue Recognition in Financial Statements." SAB 101 provides guidance on the recognition, presentation and disclosure of revenue in financial statements. In June 2000, the SEC issued SAB 101B to defer the effective date of implementation of SAB 101 until the fourth quarter of 2000. The Company does not expect the adoption of SAB 101 to have a material effect on its financial position or results of operations.
9. In June 1998, the Financial Accounting Standards Board ("FASB") issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." SFAS No. 133 establishes accounting and reporting standards requiring that every derivative instrument (including certain derivative instruments embedded in other contracts) be recorded in the balance sheet as either an asset or liability measured at its fair value. SFAS No. 133 also requires that changes in derivatives'

fair value be recognized currently in earnings unless specific hedge accounting criteria are met. In June 1999, the FASB issued SFAS 137, "Accounting for Derivative Instruments and Hedging Activities-Deferral of the effective date of FASB Statement 133 - an amendment to FASB Statement No. 133," which delayed the implementation date for SFAS 133 for one year to fiscal years beginning after June 15, 2000. In June 2000, the FASB issued SFAS 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities," which includes additional guidance on specific transactions. The impact of SFAS No. 133 on the Company's consolidated financial statements will depend on a variety of factors, including future interpretive guidance from the FASB, the extent of the Company's hedging activities, the type of hedging instruments used and the effectiveness of such instruments. The Company has not quantified the impact of adopting SFAS No. 133.

10. In September 1999, a lawsuit was filed in the Circuit Court for the First Judicial District of Jasper County, Mississippi against the Company and a group of companies now operating as a subsidiary of the Company, Kaufman Supply, Inc. ("Kaufman"), and an employee of Kaufman. The lawsuit pertains to a vehicle accident involving a Kaufman vehicle and three individuals who sustained injuries resulting from the accident (the "Robertson Claim"). In the lawsuit, the plaintiffs allege that Kaufman and its employee are liable for damages resulting from their injuries and further allege that Kaufman and its employee were grossly negligent in the operation of the vehicle and seek unspecified actual and punitive damages. The Company and Kaufman have filed claims with its insurance carriers seeking coverage under policies in force at the time of the accident with aggregate combined limits of \$32 million.

In September 2000, a lawsuit was filed in the Circuit Court of the Eleventh Judicial Circuit of Miami-Dade County, Florida by the Company's excess insurance company, National Union Insurance Company of Pittsburgh, Pennsylvania ("National Union"), against the Company and Kaufman. The lawsuit seeks declaratory relief pertaining to a \$20 million excess insurance policy issued by National Union (the "Watsco Umbrella Policy"). The lawsuit is in its early stages of discovery. The Company intends to vigorously defend itself in order to perfect additional insurance coverage for the Robertson Claim.

In addition, although the Company and Kaufman have not been served with a formal lawsuit, the plaintiffs in the Robertson Claim have indicated that they intend to file a declaratory action against National Union, the Company and Kaufman in the State of Mississippi seeking a determination that coverage is available under the Watsco Umbrella Policy.

Based on discovery performed to date, the Company believes that plaintiffs in the Robertson Claim may assert a significant claim for damages during trial. Further discovery in this matter is currently on-going with a trial date set for January 2001. The Company intends to vigorously defend itself in the Robertson Claim. At this time, due to the preliminary nature of the above proceedings, the Company is unable to predict with any certainty as to whether an adverse judgment will be less than or exceed the Company's insurable limits.

In the opinion of the Company, based on advice from its litigation counsel, the ultimate liability associated with the Robertson Claim described above will not materially affect the Company's financial position but could be material to the results of operations in any one accounting period.

11. In October 2000, the Company executed a non-binding letter of intent to acquire S.W. Anderson Sales Corporation, a \$40 million distributor of heating, air conditioning and insulation products. Closing of the transaction is subject to the completion of due diligence, the execution of a definitive agreement and other conditions.
12. Certain reclassifications have been made to the 1999 balances to conform to the 2000 presentation.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of Operations

The following table presents the Company's consolidated financial results for the quarter and nine months ended September 30, 2000 and 1999, expressed as a percent of revenue:

	Quarter		Nine Months	
	Ended September 30,		Ended September 30,	
	2000	1999	2000	1999
Revenue	100.0%	100.0%	100.0%	100.0%
Cost of sales	76.3	76.9	76.4	76.7
Gross profit	23.7	23.1	23.6	23.3
Selling, general and administrative expenses	17.5	16.7	18.3	17.9
Operating income	6.2	6.4	5.3	5.4
Interest expense, net	0.9	1.0	1.0	1.1
Income taxes	2.0	2.0	1.6	1.6
Net income	3.3%	3.4%	2.7%	2.7%

The above table and the following narratives include the results of operations acquired during 2000 and 1999. These acquisitions were accounted for under the purchase method of accounting and, accordingly, their results of operations have been included in the consolidated results of the Company beginning on their respective dates of acquisition. Data presented in the following narratives referring to "same-store basis" excludes the effects of operations acquired or locations opened and closed during the prior twelve months. Amounts in 1999 have been restated to include Dunhill in continuing operations.

QUARTER ENDED SEPTEMBER 30, 2000 VS. QUARTER ENDED SEPTEMBER 30, 1999

Revenue for the three months ended September 30, 2000 increased \$11.3 million, or 3%, compared to the same period in 1999. On a same-store basis, revenue increased \$6.7 million, or 2%, driven by a 4% increase in the Company's residential and commercial air conditioning, refrigeration and heating product lines offset, in part, by a decrease in sales of manufactured housing products.

Gross profit for the three months ended September 30, 2000 increased \$4.6 million, or 6%, as compared to the same period in 1999, primarily as a result of the aforementioned revenue increases. Gross profit margin in the third quarter increased to 23.7% in 2000 from 23.1% in 1999. Increases in gross profit margin are primarily attributable to enhanced focus on margins in certain markets and contribution from expanded vendor programs. On a same-store basis, gross profit increased \$2.5 million, or 3%, and gross profit margin increased to 23.5% in 2000 from 23.2% in 1999.

Selling, general and administrative expenses for the three months ended September 30, 2000 increased \$4.6 million, or 8%, compared to the same period in 1999, primarily due to selling, general and administrative expenses added by acquired companies and from increased sales. Selling, general and administrative expenses as a percent of revenue increased to 17.5% in 2000 from 16.7% in 1999. Such increase was primarily due to the inability to leverage the fixed cost structures against the lower than expected sale demand during the quarter in the manufacturing housing segment and due to additional costs incurred to support expanded product lines and to close or integrate unprofitable locations. On a same-store basis, selling, general and administrative expenses increased \$3.9 million, or 7%, and as a percent of revenue increased to 17.4% in 2000 from 16.6% in 1999.

Interest expense, net for the third quarter in 2000 decreased \$0.1 million, or 2%, compared to the same period in 1999, primarily due to lower average borrowings during the quarter, offset by a rise in interest rates.

The effective tax rate for the three months ended September 30, 2000 and 1999 was 37.2% and 37.4%, respectively.

#### NINE MONTHS ENDED SEPTEMBER 30, 2000 VS. NINE MONTHS ENDED SEPTEMBER 30, 1999

Revenue for the nine months ended September 30, 2000 increased \$61.9 million, or 7%, compared to the same period in 1999. On a same-store basis, revenue increased \$41.2 million, or 4% driven by a 7% increase in the Company's residential and commercial air conditioning, refrigeration and heating product lines offset, in part, by a decrease in sales of manufactured housing products.

Gross profit for the nine months ended September 30, 2000 increased \$17.8 million, or 8%, as compared to the same period in 1999, primarily as a result of the aforementioned revenue increases. Gross profit margin for the nine-month period increased to 23.6% in 2000 from 23.3% in 1999. Increases in gross profit margin are primarily attributable to enhanced focus on margins in certain markets and contribution from expanded vendor programs. On same-store basis, gross profit increased \$10.9 million, or 5%, while gross profit margin increased to 23.5% in 2000 from 23.4% in 1999.

Selling, general and administrative expenses for the nine months ended September 30, 2000 increased \$15.5 million, or 9%, compared to the same period in 1999, primarily due to higher selling, general and administrative expenses added by acquired companies and from increased sales. Selling, general and administrative expenses as a percent of revenue increased to 18.3% in 2000 from 17.9% in 1999. Such increase was primarily due to the inability to leverage the fixed cost structures against the lower than expected sale demand during the nine-months ended September 30, 2000 in the manufacturing housing segment and due to additional costs incurred to support expanded product lines and to close or integrate unprofitable locations. On a same-store basis, selling, general and administrative expenses increased \$11.8 million, or 7% and as a percent of revenues increased to 18.3% from 17.8% in 1999.

Interest expense, net for the nine months ended September 30, 2000 decreased \$0.4 million, or 4%, compared to the same period in 1999, primarily due to lower average borrowings during the period, offset by a rise in interest rates.

The effective tax rate for the nine months ended September 30, 2000 and 1999 was 37.2% and 37.3%, respectively.

#### Liquidity and Capital Resources

The Company maintains a bank-syndicated revolving credit agreement that provides for borrowings of up to \$315.0 million, expiring on August 8, 2002. Borrowings under the unsecured agreement are used to fund seasonal working capital needs and for other general corporate purposes, including acquisitions. Borrowings under the agreement, which aggregated \$177.5 million at September 30, 2000, bear interest at primarily LIBOR-based rates plus a spread that is dependent upon the Company's financial performance (LIBOR plus .6% at September 30, 2000). The revolving credit agreement contains customary affirmative and negative covenants including certain financial covenants with respect to the Company's consolidated net worth, interest and debt coverage ratios and limits capital expenditures and dividends in addition to other restrictions. The Company was in compliance with all covenants at September 30, 2000.

On January 31, 2000, the Company entered into a \$125.0 million private placement shelf facility. The uncommitted loan facility provides the Company a source of long-term, fixed-rate financing as a complement to the variable rate borrowings available under its existing revolving credit facility. There were no outstanding borrowings under the agreement as of September 30, 2000.

The Company's Board of Directors has authorized the repurchase of shares of the Company's stock, at management's discretion, in the open market or via private transactions. In September 2000, the Board of

Directors authorized the repurchase of an additional 1.5 million shares bringing the total authorization to 4.5 million shares. As of September 30, 2000, the Company had repurchased approximately 2.7 million shares at a cost of \$27.7 million.

Working capital increased to \$325.1 million at September 30, 2000 from \$292.3 million at December 31, 1999 primarily due to the Company's seasonal build-up of inventory in preparation for the summer selling season. This increase was funded primarily by borrowings under the Company's revolving credit agreement.

Cash and cash equivalents increased \$0.4 million during the nine month period ended September 30, 2000. The revolving credit agreement provided the principal source of cash during the period. The principal uses of cash were seasonal working capital needs, acquisition of the Company's common stock, capital expenditures and repayments of bank and other debt.

The Company has adequate availability of capital from operations and its revolving credit agreement to fund present operations and anticipated growth, including expansion in its current and targeted market areas. The Company continually evaluates potential acquisitions and has held discussions with a number of acquisition candidates; the Company currently has no binding agreement with respect to any acquisition candidate. Should suitable acquisition opportunities or working capital needs arise that would require additional financing, the Company believes that its financial position and earnings history provide a solid base for obtaining additional financing resources at competitive rates and terms.

In October 2000, the Company executed a non-binding letter of intent to acquire S.W. Anderson Sales Corporation, a \$40 million distributor of heating, air conditioning and insulation products. Closing of the transaction is subject to the completion of due diligence, the execution of a definitive agreement and other conditions.

#### Quantitative and Qualitative Disclosures about Market Risk

The Company's primary market risk exposure consists of interest rate risk. The Company's objective in managing the exposure to interest rate changes is to limit the impact of interest rate changes on earnings and cash flows and to lower its overall borrowing costs. To achieve its objectives, the Company uses interest rate swaps to manage its net exposure to interest rate changes to its borrowings. These swaps are entered into with a group of financial institutions with investment grade credit ratings, thereby minimizing the risk of credit loss. All items described below are non-trading.

At September 30, 2000, the Company had various interest rate swap agreements with an aggregate notional amount of \$60.0 million to manage its net exposure to interest rate changes related to a portion of the borrowings under the revolving credit agreement. The interest rate swap agreements effectively convert a portion of the Company's LIBOR-based variable rate borrowings into fixed rate borrowings with a weighted average pay rate of 6.4%.

#### Safe Harbor Statement

This quarterly report contains statements which, to the extent they are not historical fact, constitute "forward looking statements" under the securities laws, including statements regarding acquisitions, financing agreements and industry, demographic and other trends affecting the Company. All forward looking statements involve risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Company to differ materially from those contemplated or projected, forecasted, estimated, budgeted, expressed or implied by or in such forward looking statements. The forward looking statements in this document are intended to be subject to the safe harbor protection provided under the securities laws.

The Company's shareholders should also be aware that while the Company does, at various times, communicate with securities analysts, it is against the Company's policies to disclose to such analysts any material non-public information or other confidential information. Accordingly, our shareholders should not assume that the Company agrees with all statements or reports issued by such analysts. To the extent statements or reports issued by analysts contain projections, forecasts or opinions by such analysts about our Company, such reports are not the responsibility of the Company.

For additional information identifying some other important factors which may affect the Company's operations and markets and could cause actual results to vary materially from those anticipated in the forward looking statements, see the Company's Securities and Exchange Commission filings, including but not limited to, the discussion included in the Business section of the Company's Form 10-K under the heading "Other Information."

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

In September 1999, a lawsuit was filed in the Circuit Court for the First Judicial District of Jasper County, Mississippi against the Company and a group of companies now operating as a subsidiary of the Company, Kaufman Supply, Inc. ("Kaufman"), and an employee of Kaufman. The lawsuit pertains to a vehicle accident involving a Kaufman vehicle and three individuals who sustained injuries resulting from the accident (the "Robertson Claim"). In the lawsuit, the plaintiffs allege that Kaufman and its employee are liable for damages resulting from their injuries and further allege that Kaufman and its employee were grossly negligent in the operation of the vehicle and seek unspecified actual and punitive damages. The Company and Kaufman have filed claims with its insurance carriers seeking coverage under policies in force at the time of the accident with aggregate combined limits of \$32 million.

In September 2000, a lawsuit was filed in the Circuit Court of the Eleventh Judicial Circuit of Miami-Dade County, Florida by the Company's excess insurance company, National Union Insurance Company of Pittsburgh, Pennsylvania ("National Union"), against the Company and Kaufman. The lawsuit seeks declaratory relief pertaining to a \$20 million excess insurance policy issued by National Union (the "Watsco Umbrella Policy"). The lawsuit is in its early stages of discovery. The Company intends to vigorously defend itself in order to perfect additional insurance coverage for the Robertson Claim.

In addition, although the Company and Kaufman have not been served with a formal lawsuit, the plaintiffs in the Robertson Claim have indicated that they intend to file a declaratory action against National Union, the Company and Kaufman in the State of Mississippi seeking a determination that coverage is available under the Watsco Umbrella Policy.

Based on discovery performed to date, the Company believes that plaintiffs in the Robertson Claim may assert a significant claim for damages during trial. Further discovery in this matter is currently on-going with a trial date set for January 2001. The Company intends to vigorously defend itself in the Robertson Claim. At this time, due to the preliminary nature of the above proceedings, the Company is unable to predict with any certainty as to whether an adverse judgment will be less than or exceed the Company's insurable limits.

In the opinion of the Company, based on advice from its litigation counsel, the ultimate liability associated with the Robertson Claim described above will not materially affect the Company's financial position but could be material to the results of operations in any one accounting period.

### Item 2. Changes in Securities and Use of Proceeds

None

### Item 3. Defaults upon Senior Securities

None

### Item 4. Submission of Matters to a Vote of Securities Holders

None

Item 5. Other Information

None

Item 6. Exhibits and Reports on Form 8-K

a) Exhibits

27. Financial Data Schedule (for SEC use only)

(b) Reports on Form 8-K

None

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WATSCO, INC.

-----  
(Registrant)

By: /s/ Barry S. Logan

-----  
Barry S. Logan  
Vice President and Secretary  
(Chief Financial Officer)

November 14, 2000

EXHIBIT INDEX

EXHIBIT -----	DESCRIPTION -----
27	Financial Data Schedule

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE WATSCO, INC. FORM 10-Q FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2000 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

1,000

9-MOS		
	DEC-31-2000	
	SEP-30-2000	
		7,894
		0
	201,449	
	6,118	
	245,557	
	464,127	
		71,299
	39,899	
	639,662	
139,006		
		3,170
14,732		
		0
		0
	300,367	
639,662		
	1,017,809	
1,017,809		
		777,217
	777,217	
	184,199	
	2,649	
	9,818	
	43,926	
	16,340	
27,586		
		0
		0
		0
	27,586	
	1.03	
	0.99	